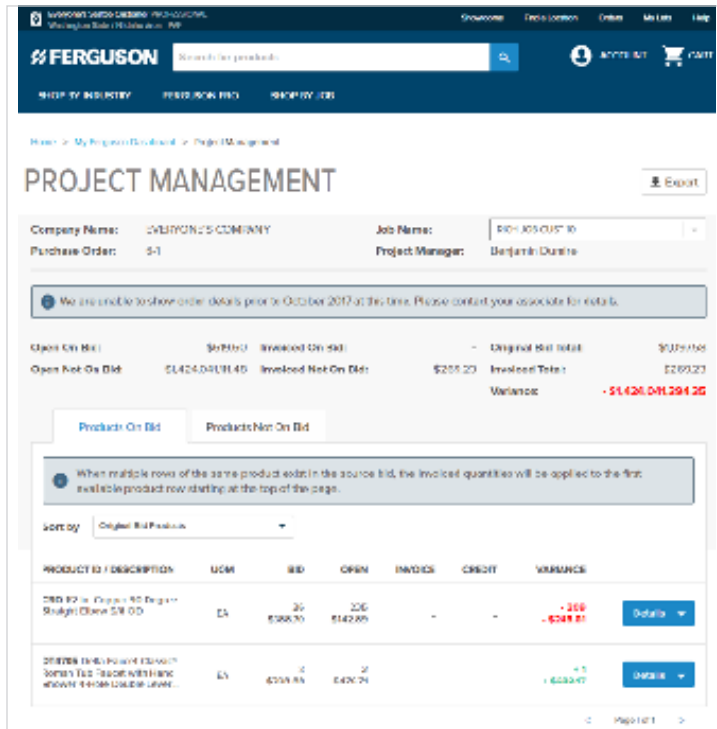


Learn About Project Management

Ferguson's **Project Management** tool provides visibility to information you need to keep track of all the parts and pieces across your job sites. This tool helps you keep large projects running on time, on budget and organized.



Benefits include:

- Easy to access project spend data 24/7
- Keeps track of all material associated with a chosen job
- Provides visibility to administer your project as it is happening for greater accuracy
- Tracks multiple projects and compares open orders, invoiced orders and account credits to the original bid so you stay on track and on budget
- When reviewing budget vs. spend details, this tool:
 - Distinguishes products that appear on the source bid from those items that are bought for the same project yet not quoted
 - Provides proof of delivery
 - Shares product details easily across your team
 - Keeps you organized and saves time

Accessing Project Management

You can access Project Management from **Account (1)**, the **left-hand navigation menu (2)** and **Dashboard (3)**.

Account

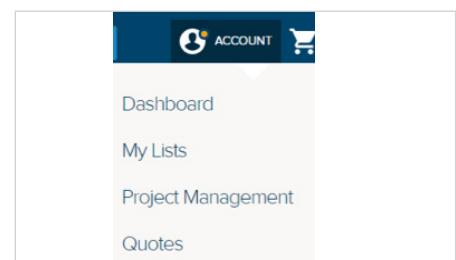
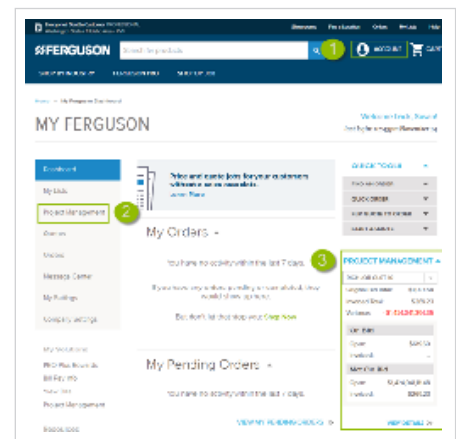
You can access **Project Management** under **Account**. Simply click **Account** and then **Project Management**. The Project Management page displays.

Navigation Menu

Another way to access Project Management is from the left-hand navigation menu. Click **Project Management** to access the **Project Management** page.

Dashboard

The last way to access Project Management is from the **Dashboard**. This provides an overview or snapshot of the job account selected. You can change the job account by clicking the **Job Name** drop-down menu.



Project Management Details Page

There are two tabs on this page:

- **Products on Bid**
- **Products Not on Bid**

Products on Bid

This tab displays products and quantities that are on the original source bid.

If an item appears multiple times on the bid, the item is rolled into one line-item on the bid.

The screenshot shows the FERGUSON Project Management interface. At the top, there is a navigation bar with the FERGUSON logo, a search bar, and links for ACCOUNT and CART. Below the navigation bar, there are tabs for SHOP BY INDUSTRY, FERGUSON PRO, and SHOP BY JOB. The main content area is titled 'PROJECT MANAGEMENT' and includes an 'Export' button. The interface displays the following information:

- Company Name: EVERYONE'S COMPANY
- Job Name: RICH_JOB_CUST_10
- Purchase Order: 6-1
- Project Manager: Benjamin Dumire

A message states: "We are unable to show order details prior to June 13, 2017 at this time. Please contact your associate for details." Below this, a summary table shows:

Open On Bid:	\$619.60	Invoiced On Bid:	-	Original Bid Total:	\$1,097.58
Open Not On Bid:	\$1,424,041,955.08	Invoiced Not On Bid:	\$269.23	Invoiced Total:	\$269.23
				Variance:	-\$1,424,042,237.95

There are two tabs: 'Products On Bid' (selected) and 'Products Not On Bid'. A message states: "When multiple rows of the same product exist in the source bid, the invoiced quantities will be applied to the first available product row starting at the top of the page." Below this, there is a 'Sort by' dropdown menu set to 'Original Bid Products'. A table lists the products:

PRODUCT ID / DESCRIPTION	UOM	BID	OPEN	INVOICE	CREDIT	VARIANCE
C9D 1/2 in. 90 Degree Straight Elbow 5/8 OD	EA	26 \$388.70	235 \$142.89	-	-	-209 -\$245.81

A 'Details' button is located next to the product row.

Products not on Bid

This tab displays products and quantities for the job account that were NOT on the original source bid.

If an item was ordered or invoiced on the job account multiple times, the quantity will be combined into one line-item on the **Project Management** tool.

The screenshot shows the FERGUSON Project Management interface, similar to the previous one, but with the 'Products Not on Bid' tab selected. The summary table shows:

Open On Bid:	\$619.60	Invoiced On Bid:	-	Original Bid Total:	\$1,097.58
Open Not On Bid:	\$1,041,955.08	Invoiced Not On Bid:	\$269.23	Invoiced Total:	\$269.23
				Variance:	+\$1,042,237.95

The table below the summary shows the same product as in the previous screenshot:

PRODUCT ID / DESCRIPTION	UOM	BID	OPEN	INVOICE	CREDIT	VARIANCE
C9D 1/2 in. 90 Degree Straight Elbow 5/8 OD	EA	26 \$388.70	235 \$142.89	-	-	-209 -\$245.81

A 'Details' button is located next to the product row.

At the top of each page you can view the following:

Opens on Bid

This displays the total open dollar amount on the original source bid.

Opens Not on Bid

This displays the total open dollar NOT on the original source bid.

Invoiced on Bid

This displays the total dollar amount invoiced on the original source bid.

Invoiced Not on Bid

This displays the total dollar amount invoiced NOT on the original source bid.

Original Bid Total

This displays the **Approver** assigned to the submitted order.

Total Invoiced Amount

This displays the date the customer needs the order.

Variance

This displays the total dollar amount of the difference between what is invoiced and what was on the original source bid.

Export Feature

This allows you to export your Project Management details into an Excel spreadsheet with two tabs for “BID” and “Not BID” items. “BID” items are those items originally on the bid and “Not BID” are items added after the original bid was created.

From within the Products on Bid and Products Not on Bid tabs, you can click the Details button to view historical data and the product detail link for more information about the item.

The screenshot shows the Ferguson Project Management interface. At the top, there's a navigation bar with 'FERGUSON' logo, a search bar, and links for 'ACCOUNT' and 'CART'. Below this, there are navigation tabs: 'ALL PRODUCTS', 'SHOP BY INDUSTRY', 'FERGUSON PRO', and 'SHOP BY ROOM'. The main content area is titled 'PROJECT MANAGEMENT' and displays project details for 'MAIN STREET IMPROVEMENTS' managed by Jeff Walbert. A message states: 'We are unable to show order details prior to June 13, 2017 at this time. Please contact your associate for details.' Below this, a summary table shows financial data:

Open On Bid:	5386,399.00	Invoiced On Bid:	\$68,569.35	Original Bid Total:	\$456,923.66
Open Not On Bid:	\$15,540.00	Invoiced Not On Bid:	\$110,494.69	Total Invoiced Amount:	\$179,064.04
				Variance:	-\$124,079.38

Below the summary, there are two tabs: 'Products On Bid' (selected) and 'Products Not On Bid'. Under 'Products On Bid', there's a 'Sort by' dropdown set to 'Original Bid Products'. A table lists products with columns: PRODUCT ID / DESCRIPTION, UOM, BID, OPEN, INVOICE, CREDIT, and VARIANCE.

PRODUCT ID / DESCRIPTION	UOM	BID	OPEN	INVOICE	CREDIT	VARIANCE
DR18BPU 20 ft. x 6 in. DR 18 Gasket PVC Pressure Pipe	FT	12,000 \$74,592.00	4,500 \$90,132.00	500 \$3,108.00	-	-3,000 -\$18,648.00

Below the table, there's a product detail section for 'DR18BPU 20 ft. x 6 in. DR 18 Gasket PVC Pressure Pipe' with links for 'View Product Detail' and 'View Original Source Bid'. At the bottom, there are tabs for 'Open Orders', 'Invoiced Orders', and 'Credit Orders'. The 'Open Orders' tab shows a table with columns: ORDER#, DATE, QTY, and MY PO#:.

ORDER#	DATE	QTY	MY PO#
2393257-1	06/20/2018	500	BIG JOB
2393256	06/20/2018	14000	BIG JOB

At the very bottom, there's a partial view of another product row: 'DR18BP12 20 ft. x 12 in. DR 18' with columns for BID (10,000), OPEN (10,000), INVOICE (4,000), and VARIANCE (-4,000).